



## Lindström chooses Palette for invoice management and purchasing internationally

“Along with introducing Palette’s solution, we have implemented a unified way of working in different countries across the Group. Thanks to the real-time reporting tool, we can now easily measure performance between countries.”

### Juho Häkkinen

Finance System Controller, Lindström Group

Lindström wanted to standardise its accounts payable process globally with a modern solution. Lindström Group has implemented Palette’s invoice management solution in 13 countries, and will also extend the use of Palette’s solution to purchasing.

#### Challenge

Lindström Group is one of the largest textile service companies in Europe, which is growing strongly on a global level. Lindström wanted to standardise its accounts payable process globally with a modern solution, which scales according to growth and can be rolled out in several countries. The company also wanted to enhance reporting, so that consistent measurement between operating countries would be as easy as possible.

#### Solution

Lindström Group has already implemented Palette’s invoice management solution in 13 countries, and the solution will be rolled out to Germany, Croatia and Poland before it is rolled out globally. The group will also extend the use of Palette’s solution to purchasing. Beyond Finland, the purchasing module will be rolled out initially to at least six more countries.

## Global processes

Palette's solution helps Lindström achieve sustainable growth, while helping to work towards the aim to standardise processes between different operating countries. The scalability of the solution on a global level enables collaboration across the group while multiplying cost effectiveness.

*"Along with the introduction of Palette's solution, we have implemented a unified way of working in different countries across the Group. This way of working together with Palette's solution guarantees the efficiency of the entire process from purchase to payment. This way we also ensure that the process follows our group level policy on invoice handling and approval before payment"* says Juho Häkkinen, Lindström's Finance System Controller.

## Controlled purchasing

According to Lindström, the company's success is based on a strongly concept-managed operation, which ensures the quality of operations, consistent service and corporate responsibility in all operating countries. With Palette's solution, Lindström also streamlines its purchasing processes. The purchasing module brings indirect purchases to the same system, which streamlines the entire purchase-to-pay process and improves control over purchasing globally. The purchasing module has been deployed in Lindström's laundry service operations and will be rolled out in six more operating countries in addition to Finland. Users of Palette's purchasing solution say it has made the purchasing process much smoother, particularly because of its integration with online stores.



## Lindström Group

Lindström is one of Europe's leading textile service companies with 170 years of experience in the textile industry. Lindström offers solutions for the cleanliness and interior design of facilities, corporate clothing and protection.

**Customer:** Lindström Group

**ERP:** Microsoft Dynamics AX

**Palette solution:** PaletteOnline

## Real-time reporting

Achieving clear and easy reporting is an integral part of the company's global growth strategy. Palette's reporting tool brings easy visibility to different KPI's across the entire organisation. The tool collects all main performance indicators on one dashboard, which enhances processes control, while inspiring ideas for improvement. *"Real-time reporting enables us to easily follow up performance between different countries. This helps us to identify parts of the process that need further development"* confirms Juho Häkkinen, Lindström's Finance System Controller.

