

Simac Document Solutions Benelux



Palette is a flexible and scalable solution. The automated PO matching as well as matching to contracts, are great time savers for our customers. When invoices are approved and paid with zero touch, our customers can focus on their core business.

Dico Harteman

Sales Manager at Simac Document Solutions

Experts in AP and P2P automation

Simac Document Solutions and Palette initiated their partnership in 2008 and today Simac is one of the largest Palette resellers in Europe.

Simac sells, implements and supports Palette's AP solution at large and medium-sized organizations in Belgium, Netherlands and Luxembourg.

With more than 20 years of experience in AP and P2P automation, Simac has over 400 references in industries such as manufacturing, automotive, education, retail and healthcare.

The partnership

Peter Bouwmans, Managing Director at Simac Document Solutions explains:

"Most of our Palette customers were acquired thanks to our own effort and expertise. But when we need the experience from a senior product specialist, Palette has always offered support which has been very valuable for our business."

Peter continues:

"The cooperation and relationship with Palette has always been good. Both parties have invested time and resources to reach business goals in our local markets."





A user-friendly and flexible solution

Pieter Roos is part of Simac Document Solutions' support team and has many years of experience with Palette's AP and P2P solution. He comments:

"When Palette is implemented the right way it fits perfectly to the organization. The daily

activities such as processing incoming invoices and managing the approval workflow are automated tasks and work with minimal or no manual touch. End users find Palette easy to work with. If any of our customers encounter a challenging technical issue not easily solved, I always get excellent help from Palette's third line support."



End users find Palette easy to work with.

Pieter Roos

Simac Document Solutions' Support Team

About Simac

Simac, founded in 1971, supplies high-quality technology to improve business processes of large and medium-sized organizations in Benelux and Central Europe. Simac employs around 1400 people in the Netherlands.

Simac Document Solutions is a subsidiary of Simac and specializes in Accounts Payable, Invoice Processing and Purchase-to-Pay Automation. They offer expertise in P2P, RPA, Order2cash and Document Management. Solutions are offered in the cloud, on-premise or as a service. www.simac.com



Product development

Managing Director Peter Bouwmans is very positive about the future:

“Palette is developing their services and the product and that is a good sign. What were additional functionalities before are now standard in the software.”

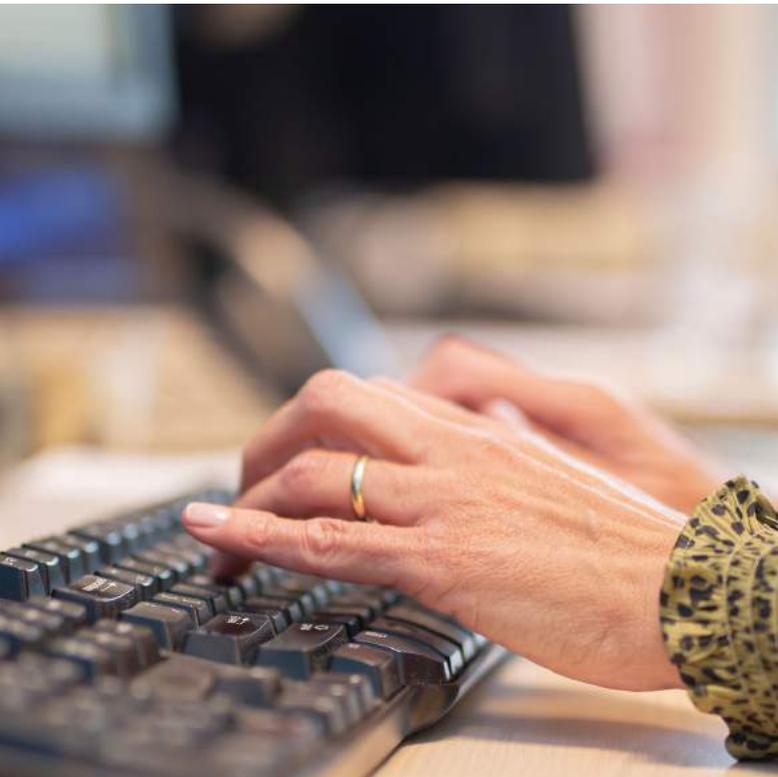
New functionality and features

Sebastian van Til, P2P consultant at Simac Document Solutions adds: “Sometimes our customers ask for a new functionality. We pass that on to Palette’s R&D team as a feature request. It’s nice to know that these ideas aren’t ignored. That makes Palette a good partner for us and our customers.”



We are happy to have a dedicated partner in the Netherlands. Simac’s AP and P2P team has a high level of competence in business processing and digital technology. Their sales team have closed many good accounts, which means good business for both parties.

Mikael Eriksson
Sales Director, Palette Software



Palette has an extensive network of partners around the world.

Would you like to become a partner? Read more about our partner program:

palettesoftware.com/partners